

REQUEST FOR PROPOSAL (RFP)

Supply and Delivery of VAYU Bubble CPAP Systems and Medical Consumables

Issue Date: 18 October 2026

Proposal Submission Deadline: 29 October 2026, 5:00 PM (BST)

Procurement Type: Medical Equipment & Supplies

Issued By: Jhpiego Bangladesh

SECTION 1: INVITATION FOR PROPOSAL

Jhpiego Bangladesh invites qualified manufacturers, authorized distributors, suppliers, and service providers to submit proposals for the supply, delivery, installation, testing, orientation, and after-sales support of VAYU Bubble CPAP Systems and related consumables under the MCGL Project.

Interested bidders are requested to submit separate Technical and Financial Proposals in accordance with the instructions and requirements outlined in this Request for Proposal (RFP).

Jhpiego reserves the right to accept or reject any proposal, in whole or in part, without assigning any reason and is not obliged to accept the lowest-priced proposal.

SECTION 2: BACKGROUND

The MCGL Project supports lifesaving interventions to improve maternal, newborn, and child health outcomes in Bangladesh. As part of strengthening neonatal respiratory care services at project-supported health facilities, Jhpiego Bangladesh intends to procure VAYU Bubble CPAP Systems and associated consumables for deployment in designated project locations.

SECTION 3: OBJECTIVE

The objective of this procurement is to engage a qualified supplier to:

- Supply VAYU Bubble CPAP Systems;
- Supply compatible consumables and accessories;
- Deliver and install the equipment;
- Provide user orientation and operational training;
- Provide warranty and after-sales support services;
- Ensure timely delivery and implementation.

SECTION 4: PRE-BID MEETING (MANDATORY)

A mandatory Pre-Bid Meeting will be conducted to clarify technical requirements, procurement procedures, delivery expectations, and contractual conditions.

Schedule

Date: 26 October 2026

Time: 11:00 AM BST

Venue: Jhpiego Bangladesh Country Office, Dhaka

Mode: Physical

Agenda

1. Introduction and procurement overview
2. Review of technical specifications
3. Delivery and installation requirements
4. Training and warranty expectations
5. Procurement compliance requirements
6. Questions and answers

Important Notes

- Maximum two (2) representatives from each bidder may attend.
- Attendance will be recorded.
- Written questions are encouraged prior to the meeting.

- Any clarification issued by Jhpiego following the meeting shall form an integral part of this RFP.

SECTION 5: SCOPE OF SUPPLY

Lot 1: VAYU Bubble CPAP Systems

Item Description	Unit	Quantity
Vayu Bubble cPAP 4-10 cm H2O, 5-10 LPM Blended Air/O2, 30-100% O2 P	Nos	50

Lot 2: Consumables

Item Description	Unit	Quantity
VAYU Bubble CPAP Consumables Kit	Set	20

SECTION 7: DELIVERY LOCATION

Delivery may be required at one or more of the following locations:

- Jhpiego Country Office**
Address: Plot-10, Apartment -A9, (Level 10), Road 90, Gulshan 2, Dhaka 1212

SECTION 8: DELIVERY SCHEDULE

All equipment & consumables delivery shall be completed by the following deadline

Delivery Deadline: January 15, 2027.

The bidder must clearly indicate the proposed delivery lead time in its proposal.

Preference may be given to bidders demonstrating shorter delivery periods while maintaining technical compliance and product quality.

SECTION 9: REGULATORY REQUIREMENTS

The bidder must submit the following documents:

- Valid Trade License
- Manufacturer Authorization Letter
- Drug License (if applicable)
- Import Authorization (if applicable)
- CE/FDA/ISO Certifications or equivalent (If required)
- Product Brochures and Technical Datasheets
- Quality Assurance Certificates
- Any other applicable regulatory approvals

Country of Origin Restriction

- The procurement of products that are "Made in China" or have their origin in China is prohibited under this RFP. Bidders must clearly indicate the country of origin of all proposed products. Jhpiego Bangladesh reserves the right to verify country-of-origin documentation during evaluation, prior to award, and at the time of delivery. Any proposal containing products of Chinese origin may be rejected without further evaluation.

Failure to provide required documentation may result in disqualification.

SECTION 10: SECURITY DEPOSIT AND DELIVERY REQUIREMENTS

Security Deposit

The successful bidder shall submit a Security Deposit equivalent to five percent (5%) of the total Purchase Order (PO) value upon receipt of the Purchase Order.

The Security Deposit may be furnished through any of the following methods:

- Cash Deposit;
- Pay Order; or
- Unconditional Bank Guarantee issued by a scheduled bank operating in Bangladesh.

The Security Deposit shall remain valid until successful completion and acceptance of all contractual obligations.

Failure to submit the required Security Deposit within the specified timeline may result in cancellation of the award.

Delivery Lead Time

All products must be delivered within the delivery timeline stated in the Purchase Order.

If all products cannot be delivered within the specified delivery timeframe mentioned in the Purchase Order, Jhpiego Bangladesh reserves the right to:

- Cancel the Purchase Order partially or entirely;
- Procure the goods from another supplier;
- Recover any additional costs incurred due to delayed delivery; and/or
- Apply any other contractual remedies deemed appropriate.

Any extension of delivery time shall require prior written approval from Jhpiego Bangladesh.

SECTION 11: WARRANTY REQUIREMENTS

The supplier shall provide a minimum warranty period of twelve (12) months from the date of final acceptance.

Warranty coverage shall include:

- Technical support services;
- Repair and maintenance services;
- Replacement of defective parts;
- Service response commitments;
- Manufacturer warranty support.

SECTION 12: ELIGIBILITY REQUIREMENTS

Bidders shall submit the following:

- Valid Trade License
- TIN Certificate
- BIN/VAT Registration Certificate
- Company Profile
- Manufacturer Authorization Letter
- Similar Contract References
- Experience supplying medical equipment to hospitals, INGOs, NGOs, UN agencies, or government entities
- Audited Financial Statements for the last two years
- Bank Solvency Certificate
- Evidence of after-sales service capability in Bangladesh

SECTION 13: EVALUATION CRITERIA

Technical Evaluation (70 Points)

Criteria	Point	Remarks
Technical Compliance (Product Requirement)	40	
Relevant Experience	20	
Warranty Support	10	
Total Point	70	

Only proposals achieving a minimum technically responsive score as determined by Jhpiego shall proceed to financial evaluation.

Financial Evaluation (30 Points)

Criteria	Point	Remarks
Financial proposals of technically responsive vendors only will be opened.	30	
Total Point	30	

Overall Evaluation

Criteria	Point	Remarks
Technical Evaluation	70	
Financial Evaluation	30	
Grand Total	100	

Jhpiego reserves the right to conduct reference checks, seek clarifications, and negotiate with bidders as necessary.

SECTION 14: PROPOSAL SUBMISSION

Technical Proposal

The Technical Proposal shall include:

- Cover Letter
- Company Profile
- Technical Specifications Compliance Sheet
- Product Brochure and Datasheet
- Authorization Letters
- Experience Records
- Delivery Plan
- Warranty Plan
- Regulatory Documents

Financial Proposal

The Financial Proposal must be submitted separately and shall include all applicable costs.

Prices shall remain firm for a minimum period of ninety (90) days from the proposal submission deadline.

SECTION 15: PRICE SCHEDULE

SL	Product Description	Unit	Qty	Unit Price (BDT)	Total Price (BDT)
1	Vayu Bubble cPAP 4-10 cm H ₂ O, 5-10 LPM Blended Air/O ₂ , 30-100% O ₂	Nos	50		
2	Vayu Bubble CPAP Consumables Kit	Set	20		
Grand Total (Including VAT, Tax, Delivery and All Applicable Charges)					
In Word (BDT):					

SECTION 16: PAYMENT TERMS

Payment shall be made through A/C Payee Cheque, BEFTN, or EFT within fifteen (15) working days after:

- Successful delivery of all goods;
- Submission of original invoice;
- Submission of delivery challan;
- Submission of Mushak 6.3 (where applicable); and
- Acceptance of goods by Jhpiego Bangladesh.

Applicable tax and VAT shall be deducted at source in accordance with the prevailing Government of Bangladesh regulations.

SECTION 17: ETHICAL BUSINESS CONDUCT

Vendors must comply with all applicable ethical standards and procurement requirements, including:

- Jhpiego Procurement Policies;
- Anti-Corruption Policies;
- Anti-Fraud Requirements;

- Anti-Bribery Requirements;
- Conflict of Interest Disclosure Requirements.

Any violation may result in disqualification, contract termination, or both.

SECTION 18: JHPIEGO'S RIGHTS

Jhpiego Bangladesh reserves the right to:

- Accept or reject any proposal;
- Reject all proposals received;
- Cancel the procurement process at any stage;
- Negotiate with one or more bidders;
- Award the contract partially or fully;
- Request additional information or clarification;
- Verify submitted information and references.

Jhpiego shall not be obligated to provide justification for any procurement decision.

SECTION 19: PROPOSAL SUBMISSION ADDRESS

Procurement Department

Jhpiego Bangladesh Country Office - Tender Box
Plot-10, Apartment A9 (Level-10), Road-90, Gulshan-2, Dhaka-1212, Bangladesh

SECTION 20: PROPOSAL SUBMISSION DEADLINE

Submission Deadline: 29 October 2026

Time: 5:00 PM (BST)

Late submissions shall not be considered.

SECTION 21: BIDDER CERTIFICATION

I hereby certify that all information and documents submitted in response to this Request for Proposal are true, complete, and accurate.

Authorized Signature: _____

Name: _____

Designation: _____

Company Name: _____

Address: _____

Email: _____

Contact Number: _____

Date: _____

Company Seal: _____